

An aerial photograph showing a winding asphalt road on the right side of the frame, with a white car driving on it. To the left of the road is a dense green forest, and further left is a rugged, rocky cliff face. The background is a deep teal color, possibly representing water or a sky gradient. A yellow L-shaped graphic element is positioned in the top left corner.

Capability Statement.

Australian Tourism Industry
Renewable Energy &
Decarbonisation Solutions

15+ Years of Carbon Abatement.

9,225,237

tonnes of CO₂e

Equivalent to:



2,052,895
petrol cars off the road

OR



152,540,087
trees planted

OR



5,426,610
flights abroad avoided

Who We Are & What We Do.

- An Australian company delivering renewable energy and carbon management solutions since 2007
- Combining 30 years' expertise in the tourism lodging industry with in-depth understanding of operations and its challenges
- Providing positive commercial outcomes through consultation, design, renewable energy and efficiencies
- Delivering bespoke solutions to decarbonisation and future sustainability requirements
- Assessing client's Scope 1, 2 and 3 emissions, carbon certification and bonafide project offsetting management
- Accessing relevant industry, state and federal grants and subsidies
- Partnered with sustainable and ethical hotel equipment and amenity suppliers
- Registered Climate Active - carbon neutral - organisation



A Need for Action.

Decarbonisation will be the most important thematic for the next 30 years

To reach Paris Agreement targets, global greenhouse gas emissions have to be reduced 50% by 2030

73% of travellers are likely to choose accommodation adopting real sustainability practices – not just greenwashing practices

- ✓ Australia needs to be > 79% renewable by 2030 to reach pledged targets
- ✓ Growth of the eco-conscious traveller – deciding where and where not to stay
- ✓ Energy, landfill and supply chain costs are skyrocketing and regular supply is volatile

When asked what practices Australians associate with sustainable travel they selected:

1. Use of renewable resources,
2. No single use plastics,
3. A smaller carbon footprint and buying local when traveling.*

Sources: Booking.com Sustainability Report 2022

Key Drivers for Industry Change.

Create Value



Reducing costs



Satisfy market expectations



Resilience



Environmental reputation



Stakeholder buy-in



Efficiency gains



Funding opportunities

Mitigate Risk



Reputation management



Legal & regulatory risks



Physical risks



Financial risks

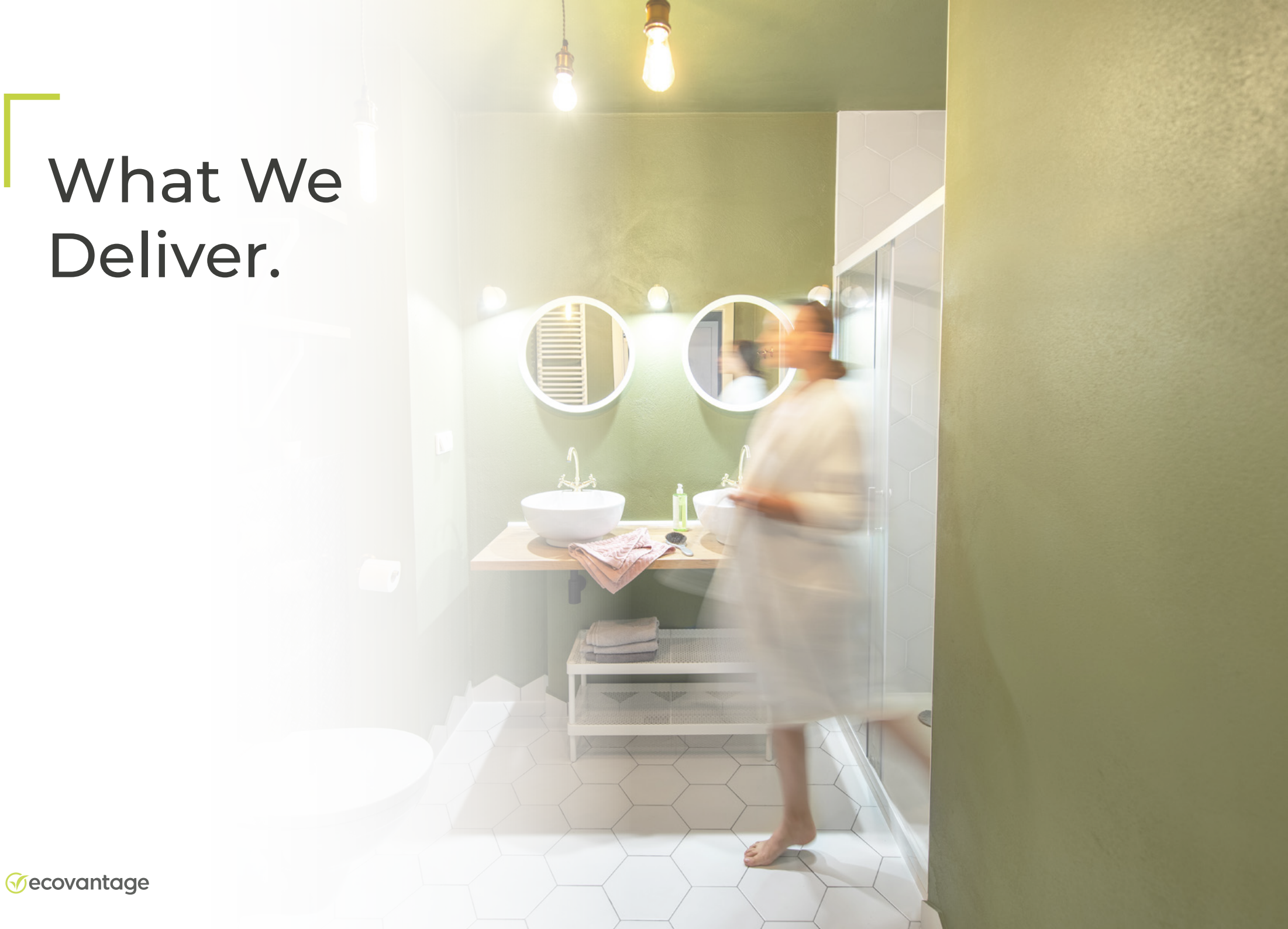


Investor disclosure



Stranded assets

What We
Deliver.



Efficiency & Eco Services.



Accessing Grants



Waste Solutions



Ethically Sourced FF&E



Carbon Offsets



Single Use Plastic & Recycling Review



Staff Education



Energy Monitoring and Review



Sustainable Operating Supplies



Water Management



Batteries



Solar PV



LED Lighting



Control Systems



Hot Water Heat Pumps



Efficient HVAC



Electric Vehicle Chargers



Refrigerant Upgrades

A person wearing a yellow jacket and a backpack is walking across a wooden bridge over a river. The background features a lush, green forested valley with mountains in the distance under a cloudy sky. The image has a soft, hazy overlay on the left side.

Step-By-Step Transformation.

We work with you throughout your entire sustainability journey

- o Research opportunities
- o Consultation with power company/retailer
- o Review subsidies/grants
- o Supply chain opportunity
- o Present energy report inc. ROI
- o Agree timelines

Sustainable & Power Strategy

Site Assessments

- o Review infrastructure and assets
- o Power management practices
- o Utility agreements/contracts
- o Engage key personnel
- o Review current sustainability position

Staged Implementation Plan


- o Finalise energy report
 - o Deemed certificates
- o Installation program design and delivery
 - o Create certificates
- o Other sustainability initiatives

- o Continuous improvement
- o Certificate offsets
- o Certification (Climate Active or SBTI)
- o Staff education

Monitor, Maintain, Realise & Improve

- o Understanding your business
- o Scope opportunities
- o Client goals and expectations
- o Practices in place (service and assets)
- o Stakeholder understanding
- o Agree next steps

Client Discovery Brief



Solar Financing Options.

Ecovantage offers solar power purchase agreements to businesses.



Zero
Capital Outlay



Zero
Maintenance Costs



Guaranteed
Savings



Reduced
Cost Volatility

- ✓ No capital investment required
- ✓ Reduce operating costs
- ✓ Substantial energy cost savings
- ✓ No ongoing maintenance, insurance and cleaning costs
- ✓ Buy power at a cheaper rate than from the grid
- ✓ Manage external financing and manage all PPA opportunities
- ✓ Ownership of the system after the agreed terms

*For eligible clients, gain the advantage to reach your sustainability goals faster.
We offer a full financing option under a power purchase agreement (PPA).*

**Ecovantage will build, own
and operate solar and battery
on your premises.**

Client Snapshot.



For more information on how we can assist you.

Francesca Nicol, Energy Solutions Specialist
fran.nicol@ecovantage.com.au
0447 716 667

Greg Magi, Hospitality & Tourism Lead
greg.magi@ecovantage.com.au
0451 631 939

16/71 Victoria Crescent, Abbotsford VIC
ecovantage.com.au
1300 721 335

