

# Commercial Solar Partner Consideration Checklist.

Use this essential checklist when considering a solar partner to undertake a solar project for your business.

Solar Partner

Contact Details

Consideration	Notes
Make it fill your bill, not your roof	
What does your current energy profile look like?	<input type="checkbox"/>
Do they need access to meter interval data to see when and how much energy you use?	<input type="checkbox"/>
Location of solar system	
What is the shape and pitch of your roof?	<input type="checkbox"/>
Will it suffer from dust and debris build up?	<input type="checkbox"/>
If tilt frames are required, is the roof able to take these new wind loads?	<input type="checkbox"/>
Is your roof the correct spot for solar?	<input type="checkbox"/>
Have they considered a car park or ground-mounted solar array?	<input type="checkbox"/>
Why did they propose a particular location for solar over other areas?	<input type="checkbox"/>
Do they conduct structural assessments, including wind and mechanical loads engineered?	<input type="checkbox"/>
Will it be a serviceable, safe and solid asset for years to come?	<input type="checkbox"/>
Qualified installers and contractors	
Are they established, experienced in commercial solar, with a proven track record and customer satisfaction?	<input type="checkbox"/>
Do they offer a performance guarantee on their systems?	<input type="checkbox"/>
If not, why can't they guarantee a solar system's output or the quality of installation?	<input type="checkbox"/>
Do they have a safety management plan?	<input type="checkbox"/>
Do they have external safety certification?	<input type="checkbox"/>
What is their internal or external audit process?	<input type="checkbox"/>

Consideration	Notes
<b>The right equipment</b>	
What brands do they use and why?	<input type="checkbox"/>
What are the product warranties?	<input type="checkbox"/>
How long and how many installations have they used that product for?	<input type="checkbox"/>
If any, what is the failure rate?	<input type="checkbox"/>
Why did they choose that specific brand and product for your roof?	<input type="checkbox"/>
<b>Understanding energy certificate rebates</b>	
Do they understand energy certificates? (ie LGC vs STC vs VEEC)	<input type="checkbox"/>
Do your ESG reporting frameworks reference solar?	<input type="checkbox"/>
Can they help to choose, create and model these various certificates into your ESG and revenue models?	<input type="checkbox"/>
<b>Monitoring and maintenance</b>	
Does their system let you and them know if anything is not working as expected?	<input type="checkbox"/>
Will they support you and your solar system into the future? (ie with maintenance)	<input type="checkbox"/>
<b>Sustainable financing options</b>	
Do they offer financing options: capital outlay, green loans, PPAs, Energy Upgrade Agreements and asset finance?	<input type="checkbox"/>
Can they explain the strengths and benefits of each one?	<input type="checkbox"/>
<b>Additional Considerations</b>	
Can they manage local permits for you?	<input type="checkbox"/>
What does your future energy usage look like?	<input type="checkbox"/>
Are they a low emission or carbon neutral solar partner?	<input type="checkbox"/>
<b>Other questions</b>	
1.	<input type="checkbox"/>
2.	<input type="checkbox"/>
3.	<input type="checkbox"/>
4.	<input type="checkbox"/>
5.	<input type="checkbox"/>